



## Emerging Leaders in Fundraising: Finding Your Voice

*Presented by Association of Fundraising Professionals, Massachusetts Chapter*

Spring Schedule | May 14 and 15, 2024 | In Person

*We will meet at UMass Club Boston (One Beacon St., 32nd Floor). Please bring your photo ID to comply with order of the UMass Club regarding entrance to the building.*

Day One - Tuesday, May 14	Day Two - Wednesday, May 15
8:00 - 9:00 <b>Breakfast &amp; Networking</b> (a hot breakfast served by the Club staff is included in your registration)	8:30 - 9:15 <b>Breakfast &amp; Networking</b> (a hot breakfast served by the Club staff is included in your registration)
9:00 - 9:45 <b>Welcome, Introductions, and Icebreaker</b>	9:15 - 9:30 <b>Review of Day One</b>
9:45 - 10:45 <b>Part I: Distinguishing Leadership &amp; Management</b> <b>David Woodruff</b> , Consulting Partner, Marts & Lundy	9:30 - 10:45 <b>Part IV: Being an Effective Communicator</b> <b>Jonathan Allen</b> , Director of Philanthropy, Leadership Brainery, and <b>David Brown</b> , VP Communications and Development, Vinfen
10:45 - 11:00 <b>Break</b>	
11:00 - 12:30 <b>Part II: Navigating Organizational Culture and Business Environment</b> <b>Stephanie Truesdell</b> , Development Officer, Catholic Memorial High School, and <b>Maureen Pena</b> , Senior Talent Acquisition Consultant, The Pena Network	11:00 - 12:30 <b>Part V: Leading &amp; Empowering Diverse Teams</b> <b>Leah Gallant, Ph.D.</b> , Talent Development Consultant and Diversity, Equity, and Inclusion Officer at MIT
12:30 - 1:30 <b>Lunch</b> (a hot lunch served by the Club staff is included in your registration)	
1:30 - 3:00 <b>Part III: Developing a Strategic Mindset</b> <b>O'Neil Outar</b> , Executive Vice President, Greater Boston Food Bank, and <b>Stephen Rodriguez</b> , Vice President of Development, Brandeis University	1:30 - 2:45 <b>Part VI: Taking the Next Steps &amp; Finding Your Voice and Wrap-up Day 2</b> <b>David Brown</b> , VP Communications and Development, Vinfen, and <b>David Woodruff</b> , Consulting Partner, Marts & Lundy
3:00 - 3:15 <b>Break</b>	2:45 - 3:00 <b>Break</b>
3:15 - 4:30 <b>Guest Panel: Michael Allard, Melissa Cording, and Bianca Sigh Ward</b>	3:00 - 4:00 <b>Closing Speaker: Arlene Fortunato</b> , Chief Advancement Officer, Baycove
4:30 - 5:00 <b>Wrap-up Day 1</b>	4:00 - 5:00 <b>PM Social Hour</b>