## **Emerging Leaders in Fundraising: Finding Your Voice**

Presented by Association of Fundraising Professionals, Massachusetts Chapter
Spring Schedule | May 14 and 15, 2024 | In Person

We will meet at UMass Club Boston (One Beacon St., 32nd Floor). <u>Please bring your photo ID</u> to comply with order of the UMass Club regarding entrance to the building.

Day One - Tuesday, May 14	Day Two - Wednesday, May 15
8:00 - 9:00	8:30 - 9:15
Breakfast & Networking (a hot breakfast served by the Club staff is included in your registration)	<b>Breakfast &amp; Networking</b> (a hot breakfast served by the Club staff is included in your registration)
9:00 - 9:45	9:15 - 9:30
Welcome, Introductions, and Icebreaker	Review of Day One
9:45 - 10:45	10:45 - 11:00
Part I: Distinguishing Leadership & Management	Part IV: Being an Effective Communicator
<b>David Woodruff,</b> Consulting Partner, Marts & Lundy	<b>Jonathan Allen,</b> Director of Philanthropy, Leadership Brainery, and <b>David Brown,</b> VP Communications and Development, Vinfen
10:45 - Bre	
11:00 - 12:30	11:00 - 12:30
Part II: Navigating Organizational Culture and Business Environment	Part V: Leading & Empowering Diverse Teams
Stephanie Truesdell, Development Officer,	Leah Gallant, Ph.D., Talent Development
Catholic Memorial High School, and	Consultant and Diversity, Equity, and
Maureen Pena, Senior Talent Acquisition Consultant, The Pena Network	Inclusion Officer at MIT
12:30	- 1:30
Lunch (a hot lunch served by the Club	o staff is included in your registration)
1:30 - 3:00	1:30 - 2:45
Part III: Developing a Strategic Mindset	Part VI: Taking the Next Steps & Finding Your Voice and Wrap-up Day 2
O'Neil Outar, Executive Vice President, Greater	David Brown, VP Communications and
Boston Food Bank, and	Development, Vinfen, and
Stephen Rodriguez, Vice President of Development, Brandeis University	<b>David Woodruff,</b> Consulting Partner, Marts & Lundy
3:00 - 4:30	2:45 - 3:00
Break	Break
3:15 - 4:30  Guest Panel: Michael Allard, Melissa Cording,	3:00 - 4:00 Closing Speaker: Arlene Fortunato,
and Bianca Sigh Ward	Chief Advancement Officer, Baycove
4:30 - 5:00	4:00 - 5:00
Wrap-up Day 1	PM Social Hour