

Emerging Leaders in Fundraising: Finding Your Voice

Presented by Association of Fundraising Professionals, Massachusetts Chapter

Fall Schedule | November 28 - 29, 2023 | In Person

Day One - Tuesday, Nov 28	Day Two - Wednesday, Nov 29
8:00 AM – 9:00 AM Breakfast & Networking (a hot breakfast served by the Club is included in your registration)	8:30 AM – 9:15 AM Breakfast & Networking (a hot breakfast served by the Club is included in your registration)
9:00 AM – 9:45 AM Welcome, Introductions, and Icebreaker	9:15 AM – 9:30 AM Review of Day 1
9:45 AM – 11:00 AM Part I: Distinguishing Leadership & Management <i>Tyrone Latin, Senior Director of Development, Principal Giving, Faculty of Arts and Sciences, Harvard University and David Woodruff, Consulting Partner, Marts & Lundy</i>	9:30 AM – 10:45 AM Part IV: Being an Effective Communicator <i>Jonathan Allen, Director of Philanthropy, Leadership Brainery and David Brown, AFP Board Member and Faculty Lead for AFP Fundamentals</i>
11:00 AM – 11:15 AM Break	10:45 AM – 11:00 AM Break
11:15 AM – 12:30 PM Part II: Navigating Organizational Culture and Business Environment <i>Stephanie Truesdell, Development Officer, Catholic Memorial High School and Maureen Pena, Senior Talent Acquisition Consultant, The Pena Network</i>	11:00 AM – 12:30 PM Part V: Leading & Empowering Diverse Teams <i>Leah Gallant, Ph.D., Talent Development Consultant and Diversity, Equity, and Inclusion Officer at MIT and O'Neil Outar, Executive Vice President, Greater Boston Food Bank</i>
12:30 PM – 1:30 PM Lunch (a hot lunch served by the Club staff is included in your registration)	12:30 PM – 1:30 PM Lunch (a hot lunch served by the Club staff is included in your registration)
1:30 PM – 3:00 PM Part III: Developing a Strategic Mindset <i>Joe Manok, Vice President for University Advancement, Clark University and Judy Sager, Executive Director, Planned Giving, American Technion Society</i>	1:30 PM – 3:00 PM Part VI: Putting it All Together & Finding Your Voice <i>Maureen Huminik, Vice President and Managing Director, Lindauer and Maribeth Canning, Principal, Maribeth Canning Consulting</i>
3:00 PM – 3:15 PM Break	3:00 PM – 3:15 PM Break
3:15 PM – 4:30 PM Guest Panel	3:15 PM – 4:30 PM Guest Panel
4:30 PM – 5:00 PM Wrap-up Day 1	4:30 PM – 5:00 PM Wrap-up Day 2

We will meet each day in the *Boston Room* at UMass Club Boston (One Beacon St., 32nd Floor). Please bring photo ID to comply with the order of the UMass Club staff.